



40th Annual Technical Conference 2019

Strategies for Managing the Shadow Economy

- Role of Tax Administrators & Tax Practitioners

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Tax Reforms are Continuous



- ☐ Reduce the tax gap
- ☐ Reduce tax leakages
- ☐ Explore new sources of tax revenue
- ☐ Enhance tax administration

Tax Gap



Informal & hard-to-tax sectors create an unfair advantage compared to compliant taxpayers Tax revenue to GDP ratios Research on the size of the shadow economy must continue to be funded In general, 30% of GDP is the estimated size of the informal sector ☐ Under-reporting /non-reporting undermines the tax system and public trust /confidence in the tax system

Managing the Shadow Economy



- ☐ Access to data /information
 - Legislative provisions used to seek information
 - Reporting obligations
 - Tax audits
 - Sharing of data among government agencies (avoid duplication)
 - Matching data
 - Establish various touchpoints
 - Exchange of information

Managing the Shadow Economy



- Data analytics /use data effectively
- Effective technological tools /software
- Efficient /trained personnel



- ☐ Build a culture of tax compliance as a national duty (a way of life)
 - Accountability by the Government on how tax revenues are utilised is essential
- ☐ Simplification and efficiency of the tax administrative rules
- ☐ Continue with enforcement activities e.g. anti-smuggling and under-declaration of imported values of goods /tax audits



- □ Tax identification number (TIN) for all financial transactions (sale of property, trading contracts, loans, rental agreements, opening of bank accounts for a business, etc)
- ☐ Ultimately, allocate a TIN to all entities /residents
- ☐ Impose a withholding tax on residents in respect of contracts where a TIN is not disclosed
- Banks to share all cash transaction reports on large deposits /withdrawals



- ☐ Presumptive tax on smaller businesses
 - Those who do not maintain complete /proper records
 - To enable them to file tax returns and work out their tax liability easily
 - Only for businesses with gross revenue below a fixed threshold
 - Of course, the percentage of annual turnover to be deemed as the taxable business income will differ according to the different business sectors
 - Aim to assist /educate on maintenance of accounting records and to eventually graduate into the normal tax system



- ☐ Continuously look at what is happening in the global /regional scene
 - New types of business models
 - Understand how these operate
 - Do these fall within the existing tax rules?
 - If not, improve the tax rules & educate

Tax Practitioners



■ Need to enhance professionalism and ethics ☐ Code of conduct ☐ Accredited professional bodies who have robust processes in place to discipline members All tax practitioners must have a professional membership with such bodies Continuous professional development Licensing of tax practitioners?? Tax administrators must make official complaints to the professional body if its members run foul of ethical /professional conduct



